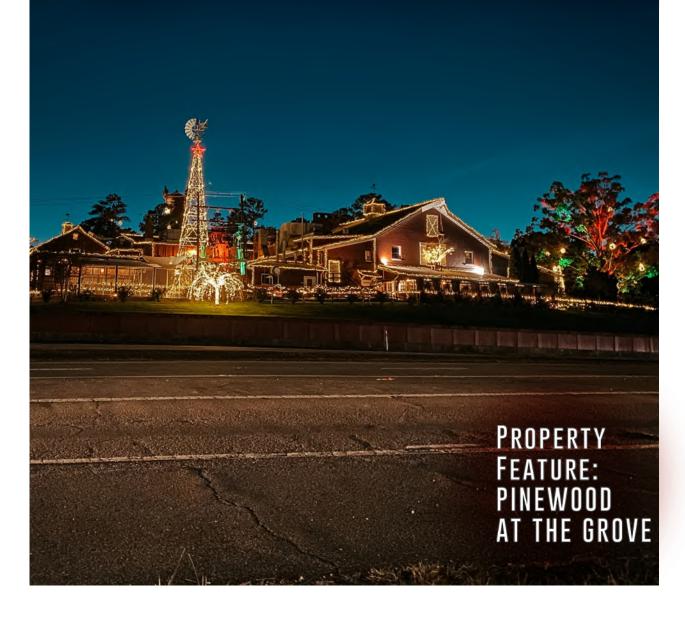
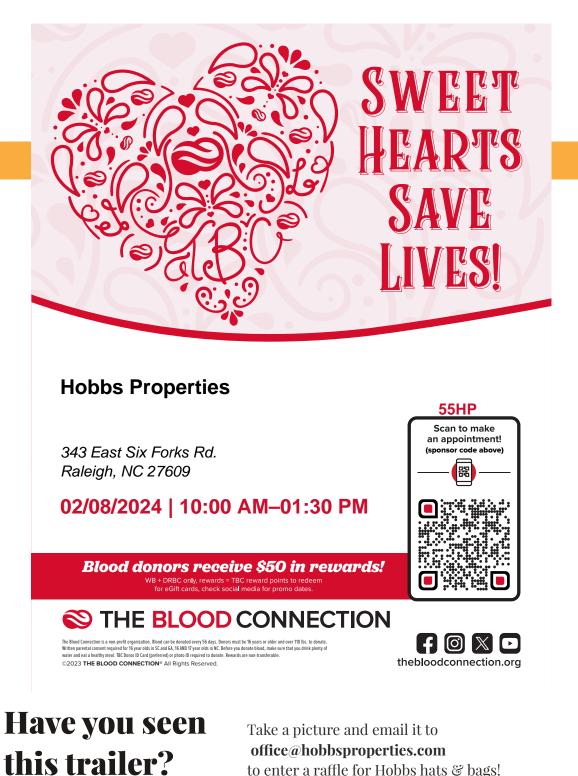
THE HOBBS TIMES



Issue #3 DECEMBER 2023









GREGORY HOBBS PRESIDENT & FOUNDER

JULY 26 1958 -OCTOBER 20 2023





MARY HOBBS VICE PRESIDENT



ROSIE DANIEL Director of Business Development



BRITTNEE TODD Property Manager



CONNIE AUGUSTINE Accounting Manager



BILL GLOTZBACH Facilities Maintenance Manager



JAMES LUCK Marketing Coordinator & Project Manager



MARY JO LUGO Office Manager & Human Resources



CORBIN BEESON Leasing & Sales Representative



CAROLINE MEDDERS Accounting Associate & Development Assistant



KEVIN PUNTCH Facilities Maintenance Engineer



RICK GOLDMAN Facilities Maintenance Engineer



IN-OFFICE IN MIDTOWN RALEIGH 919-828-9999 343 E. SIX FORKS RD., Ste. 300 Raleigh, NC 27609

PINEWOOD AT THE GROVE

OFFICE SPACE \$22 - 23.00 PSF

MOVE-IN READY On-Site Management

1001 NAVAHO DRIVE

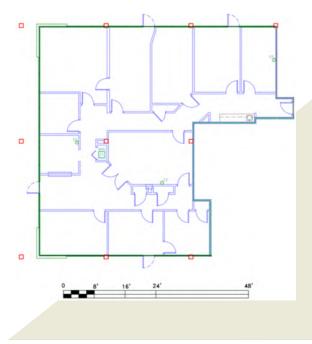


0.2 miles from I-440 0.2 miles from Duke Raleigh Hospital 1.6 miles from North Hills Shopping Center *Under 1 mile from:* Wegman's, Costco, Staples, & Trader Joes Starbucks, Planet Fitness & Club Pilates

SUITE GL150 – *Contact for pricing & more information* 3,263 Available Sq. Ft.

• **Special Features:** Multiple points of exterior access, conference room, break area, direct access to building restrooms, multiple offices, multiple closets & other storage space.

• Ideal For: A small or mid-sized business with 20-30 employees.



SCAN TO WATCH DRONE FOOTAGE



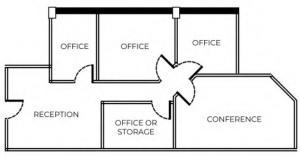


Select the perfect fit for your business. Suites newly renovated.

SUITE 204A - *\$22.00 PSF** 1,281 Sq. Ft.

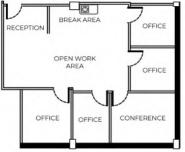
• Ideal For: A startup or small business with 5 - 10 employees.

• **Special Features:** Three windowed offices, large conference room, a storage room, and reception area.



*Per square foot per year.

SUITE 204C - *\$23.00 PSF* 1,312 Sq. Ft.



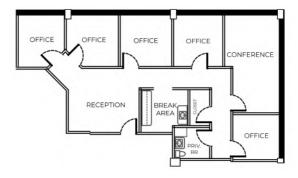
• Ideal For: A startup or small business with 5 - 10 employees.

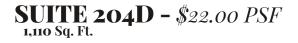
• **Special Features:** Semi-open floorplan, four windowed offices, conference room, and a break area.

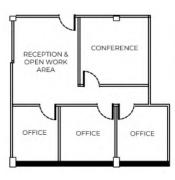
SUITE 204B - *\$23.00 PSF* **1,621** Sq. Ft.

• Ideal For: A startup or small business with 5 - 10 employees.

• **Special Features:** Five windowed offices, conference room, break area, private individual use restroom, storage closet, and a reception







• Ideal For: A startup or small business with 5 - 10 employees.

• **Special Features:** Semi-open floorplan, three windowed offices, and a large conference room.







From **Bill** – Facilities Maintenance Manager

What is one suggestion you have for preventative maintenance this winter?

Make sure to regularly change air filters in your HVAC systems to ensure proper airflow.

From **Corbin** – Leasing & Sales Rep

What do you think of the Raleigh office market right now?

A: The office market is very interesting right now. Tenants greatly appreciate buildings that are convenient and flexible. There is a lot of vacancy in areas where there are few amenities or lack a strong community. It also pays to have a relationship with your tenants on an individual basis – being able to say hello or shake a hand in passing goes a long way to show you care.

From Caroline -

Accounting Associate & Development Assistant

Since you juggle two very different jobs at
Hobbs, what is one thing you do to keep organized?

A: I find it easier to stay organized by only focusing on one job at a time and breaking down jobs into smaller tasks.

From Mary Jo – Office Manager & Human Resources

How do you go about planning major events,like the Tenant Appreciation Luncheon?

For large events like the Tenant Appreciation Luncheon, it's best to plan as much in advance as possible. I start planning and organizing a year in advance to ensure the day goes smoothly. Showing people how they are valued gives me great joy, so it's a pleasure for me to plan things out and shop throughout the year for supplies.

From James –

Marketing Coordinator & Project Manager

What is one tip you have to improve an office layout?

Focusing on ways to make your office more functional rather than visually impressive will improve efficiency. For example, lots of glass looks great, but can be distracting and lacks privacy, and you lose out on sound isolation too!

HOBBS PROPERTIES STATS - DECEMBER 2023

141 Tenants

21 Properties Managed 630k+ Square Footage Managed

NEW TENANTS THIS MONTH

Pacific Home Health Care Home healthcare staffing agency.

Heart of the House Hospitality, Inc. Hospitality staffing agency.

Rebuild, **LLC** Woodworking and light metal fabrication company.

NEW TENANTS IN 2023

Insight Partners HVAC equipment, service and parts.

North Carolina Virtual Public Schools State-run online class program.

Jimmy A. Johnson CPA PA Tax preparation accountant.

Cutco Knives Marketing & sales company for cutlery.

McKinley Scientific Provider of laboratory instruments.

Atlantic Packaging Packaging services company.

Noon Solar Full-service solar sales provider. Anew U Counseling

Mental health practice offering counseling services.

Phlebotomy Training Specialists Phlebotomy & EKG Training provider.

Behavioral Health Wellness Mental health and wellness care provider.

NC DPS National Guard Public safety for the state of NC.

Fyzical Therapy Physical therapy and wellness clinic.

Prodigy Health & Wellness Healthcare provider. Watch-Commander Security Full-service security guard & patrol provider.

Single Sourced Office & sales for hemp products.

Spotlight Revenue A marketing and software development agency.

Oolala Balloons Event decor service.

Carolina Outreach Mental health and wellness care provider.

Global Auto Car sales company. **Eastcoast Research Services** Focus group recruiter.

Discount Appliances, Inc. Used & refurbished appliance seller.

Workout Anytime Wake Forest - Rolesville 24/7 workout and fitness center.

Little Caesars National pizza chain.

Admiral Security Service Security service provider.

Brightstar Care Healthcare staffing agency & homecare provider.

Alpacasews Toy manufacturer.

HOBBS PROPERTIES

Serving those who serve others.

ISSUE #3 DECEMBER 2023



